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# INTERNATIONAL EGG AND POULTRY REVIEW



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**Poultry Programs** 

**Market News Branch** 

#### Russia

Russia is starting to feel the squeeze from not only the Avian Influenza situation, but also from a few of the country's prior decisions and their timing. At the end of 2003, Russian poultry traders aggressively brought in supplies to meet their domestic demand, increasing 2003 imports, which were set at 744,000 metric tons (MT.) The increase served as the basis for the 2004 allocations, 1,050,000 MT. The end result was the expansion of domestic stocks at the end of 2003.

Yet, products are not arriving in Russia at normal intervals, due to poultry quota implementation problems and a month-long delay of the distribution of import licences to Russian importers. Even though this problem has been arighted, normal flows of poultry into Russia will not resume until the first half of March 2004, due to shipping times from North and South America.

The larger stocks benefitted local consumers temporarily by suppressing growth in Russian domestic retail prices. However, the suppression did not last long as outbreaks of Avian Influenza in Asia has triggered a reduction of poultry supplies on the world market forcing an upsurge in prices. The result of the prices hikes has caused some major importers to postpone poultry purchases from the U.S. until prices go down.

Consequently, Russian consumers have gone from an abundant, affordable supply of poultry to one that is more expensive and less available. In reaction, consumers are switching to other proteins such as beef and pork as poultry prices move to more comparable prices.

In conclusion, Russia has not been directly affected by the avian flu outbreak, but has most definitely experienced indirect price affects as a result of the global competition from many importing countries

#### U.S. Free Trade Agreements with Thailand and Morocco

In October of 2003, President Bush announced the intentions of the U.S. to negotiate a free trade agreement (FTA) with Thailand, as well as numerous other countries throughout the year. Congress has ratified several major trade pacts in the past several years with Jordan, Singapore, and Chile, which in doing so has given the president permission to authorize negotiations for new agreements, which must be approved by Congress but not altered.

U.S. Trade Representative Robert Zoellick and Moroccan Minister-delegate of Foreign Affairs and Cooperation Taib Fassi-Fihri finally agreed March 2, 2004 to strip away barriers and facilitate trade and investment between both countries. The Administration now has 90 days to notify Congress before signing the agreement, and a not long after a formal notification of intent to sign the FTA will be sent to Capitol Hill. The proposed FTA will expand markets for all agricultural products. U.S. poultry, beef, and wheat will benefit from greater access under tariff-rate quotas, giving producers a competitive

advantage over Canada and the EU in Morocco's market. Tariffs will either be significantly reduced or eliminated from the current tariff of over 20 percent placed on U.S. product entering Morocco and the 4 percent average tariff placed on Moroccan products entering the U.S. market. For more information visit: www.ustr.gov

After a round of successful trade talks with Australia, five Central American countries, and Morocco, Zoellick has recently notified U.S. Congressional leaders of the prepared objectives and goals for free trade negotiations between the U.S. and Thailand. Negotiations are open to begin in the next 90 days as stated in the Trade Promotion Authority legislation passed by Congress in August of 2002. Representative Zoellick will also be meeting with Panama, several South American countries, and Bahrain as well in the coming months.

Source: U.S. Trade Representative/U.S. Senator Grassley Press Releases/International Egg Commission/Various News Wires

#### WTO Talks to Resume in March

WTO agriculture negotiations are to resume March 22, 2004 in Geneva, in what will be the first full meeting since the failed Cancun ministerial five months ago. Timothy Groser is to chair the open-ended week-long meetings, giving delegations a chance to meet and explore options for compromise and convergence. Negotiations are to be transparent with regular opportunities for small group meetings designed to provide feedback to the WTO membership.

Source: International Egg Commission

#### Free Trade Agreement between Japan and Mexico

After a year and a half or 14 rounds of negotiating, Japan and Mexico have finally come to terms. It is the first pact between Japan and a Latin American nation, and Mexico's first foothold in Asia. Key issues, including agricultural and industrial trade issues, were finally agreed upon on the evening of Tuesday March 9, 2004.

Japan has agreed to lower its' tariffs on Mexican agricultural products such as meat, eggs, tomatoes, oranges, wine and tobacco as well as give them access to the third largest market in the world, Japan, after the U.S. and the European Union. In turn Mexico has agreed to lower its tariffs on Japanese industrial products such as steel and cars by more than 40 percent. Both governments have agreed to eliminate auto and agricultural tariffs within 10 years.

The agreement is yet to be signed or ratified. Presently, Japan and Mexico are slated to enter into free-trade talks; Japan with Malaysia, the Philippines, South Korea, and Thailand; and Mexico with Uruguay and other countries in a proposed Free Trade Zone of the Americas.

Source: Various News Wires

#### **Egg Imports from Mexico**

The USDA Animal Plant Health Inspection Service recently completed work with Mexican officials to develop a certification process for the entry of shell eggs for the table market from two Mexican states, Sonora and Sinaloa.

Source: U.S. Senator Grassley Radio Releases

TO-DATE/2003

# Inspected Egg Products-U.S. & Canada Export/Import Trade U.S. Exports to Canada, in Pounds (000) (Preliminary)

Week Ending March 06, 2004 Year-To-Date 2003 2002/1 2003 2002

## UNAVAILABLE

Source: USDA/AMS Poultry Programs, Market News Branch in cooperation with Agriculture Canada, Poultry Development Division.

# <u>LIVE POULTRY SLTRD UNDER INSPECTION</u> W/E 06-Mar-04 (PRELIMINARY)

15.069

U.S. FOW	L SLAUGH	TERED DOMESTICALL	Y
	LIGHT	HEAVY	TOTAL
	HENS	HENS	HENS
	T	HOUSANDS	_
HEAD	1,129	1,250	2,379
LAST WEEK	1,139	1,252	2,391
SAME WEEK YR AGO	1,465	1,255	2,720
TO-DATE/2004	11,393	11,481	22,874

12.288

27.357

U.S.	U.S. FOWL SLAUGHTERED IN CANADA					
	LIGHT	HEAVY	TOTAL			
	HENS	HENS	HENS			
-	——Т					
HEAD	78	0	78			
LAST WEEK	95	0	95			
SAME WEEK YR AGO	221	0	221			
TO-DATE/2004	1,994	29	2,023			
TO-DATE/2003	3,154	46	3,200			
0 4 1 11 0			. D			

Source: Agriculture Canada, Poultry Development Division
TOTAL U.S. FOWL SLAUGHTERED IN THE U.S. AND CANADA

TOTAL U.S. FUWL	SLAUGH	IERED IN THE U.S. AND	CANADA	
	LIGHT	HEAVY	TOTAL	
	HENS	HENS	HENS	
	——Т	HOUSANDS		
HEAD	1,207	1,250	2,457	
LAST WEEK	1,234	1,252	2,486	
SAME WEEK YR AGO	1,686	1,255	2,941	
TO-DATE/2004	13,387	11,510	24,897	
TO-DATE/2003	18,223	12,334	30,557	

Source: USDA/AMS Poultry Programs, Market News Branch

### CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS. 12-MAR-2004

CHICKEN — PRICES — VOLUME —

(Cents per Pound)

FAT

CONTENT FROZEN FRESH TOTAL EXPORT

15% OR LESS

RANGE - - - 
WTD AVERAGE

## **EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS. 12-MAR-2004

CHICKEN — PRICES — VOLUME —

(Cents per Pound)
FAT
CONTENT FROZEN FRESH

CONTENT FROZEN FRESH TOTAL EXPORT
15% OR LESS
RANGE - - - WTD AVERAGE

# CHICKEN, WITH SKIN ADDED

WTD AVERAGE

(Cents per Pound) FΔT **FROZEN FRESH TOTAL** CONTENT **FXPORT** 15% OR LESS 13.00-15.00 **RANGE** 16.00 171,600 WTD AVERAGE 16.00 14.24 15-20% RANGE 13.00-14.00 11.00-13.75 1,660,000 1,007,200 WTD AVERAGE 13.50 11.87 20% OR MORE **RANGE** 

\* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN,

MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**PRICES** 

# CHICKEN WITH SKIN ADDED

	—— PRICES —— (Cents per Pound)		VOLUME		
FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT	
15% OR LESS	INOLLIV	TILLOTT	IOIAL	LXI OILI	
RANGE	13.50-16.00	-	920,000	520,000	
WTD AVERAGE	14.91				
15-20%					
RANGE	15.50-19.00	12.50-14.00	1,588,000	728,000	
WTD AVERAGE	17.36	12.87			
20% OR MORE					
RANGE		12.00	200,000	-	
WTD AVERAGE		12.00			
* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH,					

\* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

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**VOLUME -**

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NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 12 MARCH 2004.

The thigh meat market was mixed as processors are working to clean up excess frozen supplies. The white meat market was steady to firm. Demand light to moderate with offerings held with confidence. The market tone on mechanically separated turkey (MST) was mixed with fresh in a better position. Tom drums was barely steady while the balance of items was a least steady. Trading was light to moderate and movement curtailed only by the lack of availability.

FRIDAY, MARCH 12, 2004 EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 4/				(000)	TNOL	(000)
THIGH MEAT - FROZEN	80.00	80.00	162	83.36	2,675	
THURSDAY, MARCH 11, 2004 EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 4/	IVIOL	335E 11	THOL	(000)		
THIGH MEAT - FROZEN	76.00-88.00		83.38	1,624		
WEDNESDAY, MARCH 10, 2004 EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS				, ,		
MECHANICALLY SEPARATED 4/ THIGH MEAT - FROZEN	79.50-88.00		83.93	889		
TUESDAY, MARCH 09, 2004 EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS				, ,		
MECHANICALLY SEPARATED 4/ THIGH MEAT - FROZEN						
MONDAY, MARCH 08, 2004 EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 4/ THIGH MEAT - FROZEN	. CHOL	005E 1/	THOL	(000)		

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY 2/ Product contains 15-20% fat with skin added.

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